THERE ONCE WAS
A MAN FROM NANTUCKET . . .

Who picked up his trowel and his bucket - I'm an Artisan setter and just love that Newsletter and under his arm he did tuck it!

And now that we have your undivided attention

WE'RE BACK!!

A N D

We've moved to bigger offices at 468 Elizabeth Ave. Somerset, NJ 08873

PHONE #
908-764-6700

FAX #
908-764-6767

ARTISAN ADDENDA

ISSUE 14

SPRING 1996

POLISHING OUR STONE II

"NOTHING EVER PASSES QUITE AS FAST AS ... LAST YEAR!"

TROWELS & TRIBULATIONS

In 1994 Artisan Tile & Marble Company (ATM) contributed nearly 25% of the total benefits to the NJ Local Union - but...last year we still put nearly 65 million dollars in bids in the dead file, mostly lost to non-union tile firms.

In March, the N.J. Promotion Fund had its first tile convention (Celebration of Tile '96) in Atlantic City. The convention was a smashing success - but...after eight years of promoting this event, John Sekora missed the convention with life-threatening pneumonia.

Last month Artisan Tile & Marble Company of NJ, Inc. turned an ancient thirty-two years old - but it is still one of the youngest, most progressive companies in the business.

Finally, a brand new office building on three and a half acres of woodland, two and a half times as much office and warehouse space - but Doris Bader Sekora missed our first two months there - first taking care of John and then by also getting walking pneumonia.

ENJOY

TEN YEARS AT THE SAME LOCATION . . . . .

CHALLENGES: ANYONE CAN HOLD THE HELM WHEN THE SEA IS CALM . . . . .

(By: James Sickoria)

Changes, changes . . . more changes. Changes equals opportunity. Changes equals challenges. ATM's move to Somerset. American Olean - Dal Tile merger. Anyone in this industry can confirm that it is in a constant flux.

That is the reason this business is so exciting. It is paramount that everyone in the "Artisan Family" meet the current and future challenges with enthusiasm. As the construction industry can be compared to a grindstone, it can either grind you down or polish you up. I intend for this grindstone to make Artisan **SHINE!**

ARTISAN'S ASSETS

Kenny & Kim Sekora gave John a granddaughter, Samantha, she will be one year old this June.

Doris Bader and John Sekora were wed one year ago this April 1 ST.

Happy Anniversary Guys!

Congratulations to Jim Sickoria (John's cousin). Jim was promoted to President of ATM. He also celebrated his Oh-no Four-O this year.

THE TIMES THEY ARE A CHANGIN' . . .

JOHN J. SEKORA, CEO

JAMES SICKORIA - PRESIDENT

KENNETH SEKORA - VICE PRESIDENT

NANCY CZARKOWSKI - SECRETARY

MATTHEW SEKORA - TREASURER

. . . . . FOUR MONTHS IN PREPARATION . . .

TWO WEEKS IN EXECUTION . . .

ONLY TO MOVE NINE MILES AND FIFTEEN MINUTES AWAY.

Artisan

"SUCCESS IS A JOURNEY, NOT A DESTINATION"

SUCCESS DOESN'T HAPPEN BY SPONTANEOUS COMBUSTION. YOU HAVE TO SET YOURSELF ON FIRE!

Artisan

"NO MORE MUDDY PARKING LOTS"

(By: Michael Kearns)

... No neighbors to disturb at 5:00 A.M.

... No more Dunkin Donuts around the corner.

... No more breakfast at Jimmy's.

WOW - tiled bathrooms.

How many times will I drive into Highland Park before I remember we've moved.

How long will it take me to memorize the new address and phone number.

I think I can see the Golf Course from here ...

TROWELS & JUBILATIONS

'96 AN OUTLOOK

In driving around New Jersey, ATM'S Frank Rutkowski reports that he still doesn't see any construction cranes - indicating:

NO NEW CONSTRUCTION WORK.

Michael Kearns (ATM's V.P. of Construction) although reporting this winter was one of Artisan's slowest -

optimistically believes that a stronger cooperative between employer and employee will turn things around for both.

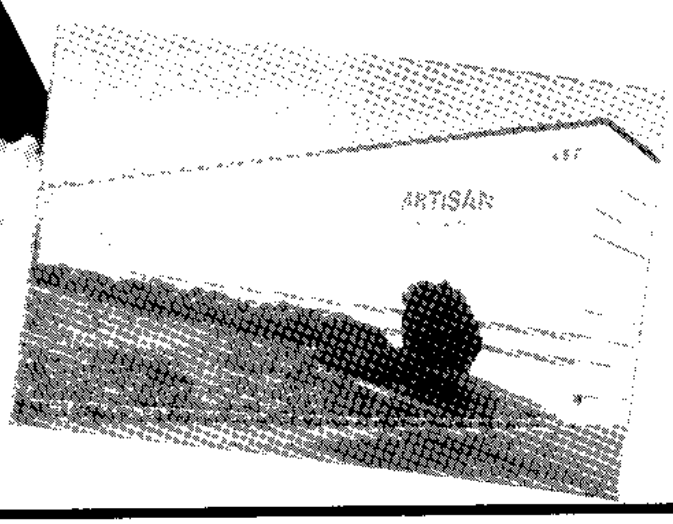
TROWELS AND EXPECTATIONS

FUTURE WORK FROM OUR NEW LOCATION

Henderson - Bristol-Myers Squibb
Raimondo - Sony MultiplexTheatres
Lehrer/McGovern - Lawrenceville School Library
Huber Hunt & Nichols - ETS Buildings "L" & "N"
Blanchard - Hackensack Medical Center Cardiac Cath Lab
Torcon - Wyeth-Lederle Building 211
Thomas Construction - Wm. Paterson College
Germanario & Sons - Trenton State College
Controlled - Franklin Avenue Middle School

ARTISAN TILE & MARBLE COMPANY
165 ELIZABETH AVENUE
SOMERSET, NEW JERSEY 08873

ARTISAN ADDENDA



Artisan

MORE RUNNING AROUND — LESS WORK
FEWER JOBS — LESS PROFIT — THAT SEEMS TO SUM UP 1995 IN A NUTSHELL!!!

CONGRATULATIONS TO JOHN SEKORA WHO WAS ELECTED TO THE BOARD OF DIRECTORS OF THE TILE CONTRACTORS OF AMERICA

Left onto River Road - Third Right.

That was how I was first introduced to Highland Park 14 years ago. Now as I think about leaving, I begin to remember the people who have come in and out of my life in those past 14 years. Several have become good friends and I will forever be thankful for them for they have enriched my life in ways too numerous to mention. Some were family with whom I shared work days as well as after work hours and enjoyed every minute, those were the best times. Many others have moved on to other jobs but they have left me with warm happy smiles whenever I recall times shared. I have watched children grow up, marry and have children of their own. So as we move to the new larger Somerset office I can only hope that I will be rewarded with the same happy memories experienced in Highland Park.

PC